

**Lockheed Martin Corporation  
Hourly Employee Savings Plan Plus (HSP)  
2018 Deferral Authorization form for Ratification Bonus  
Marietta, Meridian, Clarksburg IAM**

If you are eligible to participate in the Lockheed Martin Corporation Hourly Employee Savings Plan Plus (HSP), you have the opportunity to choose how you receive your ratification bonus payment. You may take it as one cash payment, or you may elect to have the payment deposited directly into the HSP as a before-tax contribution.

If you elect to have the ratification bonus payment deposited into the HSP, the following conditions will apply:

1. The total ratification bonus payment (minus social security and disability taxes, if any) must be deposited in full.
2. There will be no matching contributions by Lockheed Martin Corporation.
3. The election to deposit is **irrevocable**. Consider your decision carefully.
4. The deposit will be allocated based upon your investment election in effect for your normal weekly Savings Plan contribution.
5. The deposit may cause future 2018 weekly contributions to be deposited as after-tax contributions.
6. The deposit will be subject to all provisions of the HSP with the exception of matching contributions by the Company, if any.

**RETURN THIS SIGNED FORM ONLY IF YOU WISH TO HAVE YOUR RATIFICATION BONUS PAYMENT DEPOSITED INTO THE LOCKHEED MARTIN CORPORATION HOURLY EMPLOYEE SAVINGS PLAN PLUS.**

<b>LM People EMP ID</b>	<b>BADGE #:</b>	<b>NAME:</b>	<b>DEPT:</b>
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**I HEREBY ELECT TO HAVE THE 2018 RATIFICATION BONUS PAYMENT DEPOSITED DIRECTLY INTO THE LOCKHEED MARTIN CORPORATION HOURLY EMPLOYEE SAVINGS PLAN PLUS.**

**I UNDERSTAND THAT THIS ELECTION IS SUBJECT TO THE CONDITIONS STATED ABOVE, AND I UNDERSTAND THAT I WILL NOT RECEIVE A CASH PAYMENT.**

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
DATE

\_\_\_\_\_  
PHONE

If you are not currently contributing to the Lockheed Martin Corporation Hourly Employee Savings Plan Plus, access your account via the Savings Plan Web Tool, visit LM People at <https://lmpeople.lmco.com> via the Intranet or <https://www.lmpeople.com> and click on "Savings Plan" in the *Pay and Benefits* section or <https://lmco.voya.com> via the Internet to make an investment election, or the contribution will default to a Target Date Fund corresponding to the year beginning on the date closest to your 65<sup>th</sup> birthday. You can also access your account by calling the Savings Plan Information Line at 1-800-444-4015 and speak with a customer service representative. Customer Service Representatives are available Monday through Friday 8 a.m. to 8 p.m. Eastern time, except on New York Stock Exchange holidays. If you access the Savings Plan Web Tool via the Internet, you will need your savings plan Password and your LM People employee id number or social security number to access your account. You may also access the Savings Plan Web Tool through LM People.

RETURN THIS FORM TO [hropx-laborrelations.fc-aero@lmco.com](mailto:hropx-laborrelations.fc-aero@lmco.com)

By 6:00 pm EST, Tuesday, March 20, 2018