

# NEGOTIATIONS UPDATE 2/19/18

Today, your Negotiating Committee met with the Company and presented our counteroffer. We will probably not have a response from them until tomorrow.

In the meantime, here is what your Committee would like you to consider.



You will find Veterans in every corner of the IAMAW. We are proud to be part of all U.S. Military branches. You will find us on Military bases across the Nation in support of those serving, making sure the ‘boots on the ground’ get the supplies and assistance they need. We serve, We build the equipment and we take care of those in the field - That’s a point of pride for the Machinists Union. It’s an honorable profession to work at Lockheed Martin when you realize our Brothers and Sisters are making sure the United States Government has what it needs to succeed.

“Of Lockheed Martin’s \$51 billion in sales last year, nearly 70 percent, or \$35.2 billion, came from sales to the U.S. government. It’s a colossal figure, hard to comprehend.

So think of it this way: Lockheed’s government sales are nearly what the Trump administration proposed for the State Department next year in its recently released spending plan. Or \$15 billion more than all of NASA. Or about the gross domestic product of Bolivia.” - **From an article titled “Lockheed Martin got \$35.2 billion from taxpayers last year. That’s more than many federal agencies,” Washington Post, February 16, 2018.**

Let’s not take away the pride our Members have on Lockheed shop floors across the U.S.A. by offering them substandard wages when compared to the success the company is currently experiencing. The IAM is honored to provide the U.S. Government all that it needs to protect this great Country and is hopeful that the Company will provide the workers the wages they need to maintain these awesome jobs.

## MACHINISTS: LOCKHEED: AEROSPACE

